

SUTHERLAND S.A. PRODUCE INC.

PO Box 26127, West Kelowna, BC V4T 2G3 Canada

CANADA TO CHINA PROGRAM 2019

Thanks so much for your interest in our Canadian Cherries. Sutherland S.A. Produce grows, packs and markets B.C. grown cherries late June through early September. We have over 20 years experience as growers, packers, exporters and marketers, exporting fresh cherries to overseas markets by air and sea.

Sutherland S.A. Produce represents BC Treefruits (export cherries), Canada's largest fruit cooperative, Sutherland Orchards, Krazy Cherry Fruit Company, Laughing Coyote Orchards, Fairview Orchards and many other independent growers in the Okanagan and Creston Valleys. More than 95% of our cherries meet the required protocols for direct shipments to Mainland China and Europe.

With continued new upgrades at the Oliver facility in 2019, and implementing updated orchard management protocols at BC Treefruits; we will more than double our packing capacity this season. This is in addition to the 2017 upgrade at the BC Tree Fruits, Kelowna facility to a 10/ton per hour Compac Cherry Optical Sizer and Line. We now have the capacity of packing more than 15 Tons per hour.

We strive to be one of the best growers and packers of cherries in the world and are confident the new upgrades during the last two seasons are a move in the right direction. We know our clients will be very happy with the improvements, premium cherry quality and customer service we continue to provide. Buyers/QC personnel are always welcome to visit our facilities during the packing and shipping of their cherry shipments.

SHIPPING TO:

- Beijing
- Chengdu
- Dalian
- Guangzhou
- Shanghai
- Shekou
- Shenzhen
- Hong Kong
- Xiamen

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GROWING REGIONS

- Osoyoos
- Cawston/Keremeos
- Oliver
- Okanagan Falls
- Penticton
- Naramata
- Summerland
- Peachland
- Kelowna
- Winfield
- Creston

CHERRY VARIETIES

- Tieton
- Celeste
- Chelan
- Satin
- Sylvia
- Cristalina
- Rainier
- Santina
- Skeena
- Giant Shaylene
- Lapins
- Kordia
- Sweetheart
- Staccato
- Sovereign
- Sentennial
- Late Lapins (High Elevation)
- Late Sweetheart (High Elevation)

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CHERRY LABELS

- Highland
- Northern Star
- Golden Maple Leaf
- Smiling Buddha
- Golden Dragon
- Glacier
- Royal Crane
- Fairview Gold
- Ogopogo

PACK SIZES

- 1kg/2.2lb Bulk
- 2kg/4.4lb Bulk
- 5kg/11lb Bulk
- 9kg/20lb Bulk
- 8kg/18lb - 8 x 1kg/2.25lb Bags
- 16lb - 8 x 2lb Clamshells
- 24lb - 8 x 3lb Clamshells

PACKING SHEDS

- Oliver
- Kelowna
- Peachland

GAP CERTIFICATIONS

- Canada Gap and/or...
- Global Gap

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PALLET CONFIGURATIONS

- 1kg/2.2lb AIR: 440
- 2kg/4.4lb OR 2.5kg/5.5lb AIR: 208 | OCEAN: 288
- 5kg/11lb AIR: 117/126 | OCEAN: 162/180
- 9kg/20lb AIR: 72 | OCEAN: 90 | TRUCK: 99
- 18lb (8 x 2lb Clamshell) AIR: 55 | TRUCK: 75
- 24lb (8 x 3lb Clamshell) TRUCK: 50

WE OFFER THE FOLLOWING SHIPPING METHODS

- FOB: Oliver or Kelowna
- DEL: Ocean Port of Vancouver or Vancouver Airport
- CNF: Air Shipments
- CIF: Ocean Shipments (insurance included)

WE SUPPLY THE FOLLOWING DOCUMENTS

- CI (Commercial Invoice)
- COO (Certificate of Origin)
- PHYTO (Phytosanitary Certificate)
- AWB (Airway Bill) or (SWB) Ocean Bill of Lading
- INS (Insurance - Ocean Shipments Only)

PAYMENT TERMS

- New Buyers: 50% advance with approved credit references
- 100% advance without approved credit references
- 7-14 days credit terms with approved references
- Credit Insurance
- Ocean shipments: 50% Advance, Balance after arrival

EXCLUSIVE RIGHTS

In certain regions we may offer our clients the exclusive rights to market a premium cherry label for a one-time fee. Please contact us to discuss further.

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SHIPPING PROCEDURES

All orders are shipped with Temperature Recorders, these recorders and their data must be kept on file in the case of a bad arrival and a claim is required. Air claims must be filed within 24 hours Ocean claims must be filed within 48 hours Photos of label(s), condition of the fruit, pallet number(s), lot number(s), must accompany the claim. In some instances we will request a formal inspection to be performed by an Independent Surveyor Inspection Company. Failure to follow these procedures will result in a rejection of your claim. Claims are not approved until you have received an official notification from our office.

NEW BUYERS PLEASE EMAIL US

- Company Letter of Introduction
- Locations & Target Markets in China
- Estimated Cherry Requirements

CONTACT US

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